

# Board of Directors

Chairman and Managing Director - Dr. S.K. Sundaramoorthy

Directors - Sri. D. R. Kaarthikeyan

- Dr. S.S. Badrinath

- Dr. Yogesh Shah

- Sri. R. Subramanian

- Dr. Kavetha Sundaramoorthy

(Alternate Director Mr. P.K. Venkatachalam)

- Ms. Sangeetha Sundaramoorthy

Company Secretary - Sri. K. Rangasamy

**Auditors** - M/s. Vekam and Associates

Chartered Accountants Coimbatore-641 012

Bankers - Indian Overseas Bank, Ganapathy

Coimbatore

HDFC Bank Ltd, Coimbatore ICICI Bank Ltd, Coimbatore Indusind Bank Ltd, Coimbatore

**Registered Office** - S.F. No. 770/12, Avinashi Road,

Civil Aerodrome Post Coimbatore-641 014

**Registrar and Share Transfer Agents** - M/s. S.K.D.C. Consultants Limited

Kanapathy Towers, 3rd Floor 1391/A-1, Sathy Road, Ganapathy

Coimbatore - 641 006.

## NOTICE TO THE MEMBERS

Notice is hereby given that the 13<sup>th</sup> Annual General Meeting of the shareholders of Lotus Eye Care Hospital Limited will be held on Friday, 17<sup>th</sup> day of September, 2010 at 03.30 P.M at Kasthuri Srinivasan Trust, "Culture Centre", Avinashi Road, Civil Aerodrome Post, Coimbatore – 641 014 to transact the following business:

#### **Ordinary Business:**

- To receive, consider and adopt the Audited Accounts for the year ended 31<sup>st</sup> March 2010 and the Reports of the Directors and Auditors thereon.
- 2. To appoint a director in place of Dr. S.S. Badrinath, who retires by rotation and being eligible, offers himself for re-appointment.
- 3. To appoint a director in place of Mr. R. Subramanian, who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint M/s. Vekam and Associates, Chartered Accountants, Coimbatore retiring Auditors as Auditors of the Company to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company on such remuneration as may be determined by the board of directors of the company.

By order of the Board

For LOTUS EYE CARE HOSPITAL LIMITED

(Sd.) **K. Rangasamy** Company Secretary

Place : Coimbatore

Date :10st August 2010

#### Notes:

- A member entitled to vote and attend the meeting is entitled to appoint proxy to attend and vote instead of himself
  and the proxy need not be a member of the company. The instrument appointing proxy should however, be
  deposited at the Registered office of the Company not less than forty-eight hours before the commencement of the
  meeting.
- 2. Shareholders are requested to bring their copy of the Annual Report.
- 3. Members/Proxies should fill the attendance slip for attending the meeting.
- 4. Corporate members are requested to send a certified copy of Board Resolution authorizing their representative to attend and vote at the Annual General Meeting.
- The Register of Members and Share Transfer Books will remain closed from 12th September, 2010 to 17th September, 2010 (both days inclusive).

By order of the Board

For LOTUS EYE CARE HOSPITAL LIMITED

(Sd.) **K. Rangasamy** Company Secretary

Place : Coimbatore

Date :10st August 2010



# Directors' Report and Management Discussion and Analysis:

Your Directors have pleasure in presenting the 13th Annual Report of your Company together with the audited accounts for the year ended 31st March 2010.

FINANCIAL RESULTS (Rs. in lacs)

Particulars	31.03.2010	31.03.2009
	(Current year)	(previous year)
Income from Operations and other income	1397.30	1291.52
Profit before Depreciation and Tax	235.33	305.88
Less: Depreciation	256.47	166.49
Profit /(Loss) before Tax	(21.14)	139.40
Less: Provision for Taxes	2.73	23.16
Profit / (Loss) after tax transferred to Reserves & Surplus	(23.87)	116.24

#### Review of Operations and Performance:

During the financial year ended 31st March 2010, the gross income from operations and other income amounts to Rs.1397.30 Lacs showing 8.19% increase over the previous financial year 31st March 2009. Due to absorption of higher amount of depreciation and overall increase in operating cost, the company has incurred a net loss of Rs.23.87 lacs during this financial year.

Dividend: Your Director have not recommended any dividend for the year under review.

#### Outlook for the current year:

Your company is in the process of establishing the primary eye care centre at Mettuppalayam, one more centre at Salem and Tertiary eye care hospital at Cochin during the current financial year.

Your company has proposed to construct the new building at the adjacent land purchased last year at Peelamedu, Coimbatore Main Hospital. It is planned to merge the existing hospital and to expand new facilities like diabetic center and free camp section separately in the expanded building. Your Company has proposed to open the general pharmacy, optical shop and refreshment café in the proposed new building at Peelamedu.

The possibility of opening new centres in potential areas is being explored.

## Corporate Social Responsibilities:

In its role as a socially responsible corporate citizen, your Company reaches out to the needy sections of the society in many ways. In line with this policy, your Company has been continuously organizing many free eye camps along with trust to provide free eye treatment to peoples below the poverty line.

## Opportunities and Threats:

Through there is a stiff competition in eye care, our company is reasonably doing well. It is because of the established name for quality eye care and increase in demand for eye care in the public.

Our company is situated at South India and faces competition from other hospitals in the home town. We have introduced new departments in Ophthalmology and additional facilities for patients in Coimbatore and other centers.

#### Utilization of IPO Proceeds along with loan and internal generations of funds:

The Company has envisaged utilization of IPO Proceeds in respect of the following objects and up to financial year 2009-10 has utilized Rs. 4748.57 lacs towards the objects as detailed below:

Sl.No	Objects / Expenditure items	Total Cost to be met from IPO	Estimated Utilization	Actual Utilization in FY 2008-09 & 2009-10
		Proceeds		
01	Land	1580.00	1580.00	1949.66
02	Building	1590.00	1590.00	893.29
03	Infrastructure	330.00	330.00	246.05
04	Equipments	980.00	980.00	1166.71
05	Staff quarters	75.00	75.00	75.00
06	Setting up primary eye care unit	330.00	330.00	0.00
07	Working Capital requirement	150.00	150.00	30.00
08	Public Issue Expenses	270.00	270.00	387.86
09	Contingencies	195.00	195.00	0.00
	Total	5500.00	5500.00	4748.57

The remaining objects are being pursued.

Unutilized IPO funds are held as investment in deposit account of Rs.77.24 lacs, Current account of Rs.12.47 lacs. An amount of Rs.646.92 lacs has been used to reduce the term liability from ICICI Bank and Indian Overseas bank to reduce interest cost as an interim measure pending deployment towards Objects of the issue.

### Competition:

The competition from the un-organized sector would be met by delivering quality eye care on par with international standards which the un-organized sector lacks in view of constraints in investment to create a quality hospital.

Because of increased opportunities, many private players are entering into this sector. Your Company can counter this challenge by providing focused eye care delivery and by deploying the state of the art equipments backed by panel of expert Doctors.

# Shortage of Skilled Manpower:

Increasing demand for health care services combined with the aggressive expansion by the Indian private health care players is expected to significantly increase the demand for medical professionals. Similarly there is a shortage of medical and para-medical staff. We have a talented and skilled manpower in terms of Doctors, Nurses and para-medical staff. We continue to attract talented and skilled medical professionals.

#### Capital Investment:

The total capital investment including the work in progress incurred up to March 2009 was Rs.988.70 lacs which were related to the construction of building at Peelamedu and R.S.Puram and the purchase of medical equipments and infrastructures. This capital expenditure was met through IPO, Internal generation as well as building loan availed from Banks.

#### **Directors:**

Dr.S.S.Badrinath and Mr.R.Subramanian retire by rotation at the forthcoming Annual General Meeting and being eligible, offer themselves for re-appointment.



## Directors' Responsibility Statement:

The Directors confirm that

- I. In the preparation of annual accounts the applicable accounting standards have been followed.
- II. Appropriate accounting policies have been selected and applied consistently, and judgments and estimates that have been made are reasonable and prudent so as to give a true and fair view of the company at the end of the financial year and of the company for that period.
- III. Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the companies Act ,1956 for safeguarding the assets of the company and for the preventing and detecting fraud and other irregularities.
- IV. Annual accounts have been prepared on going concern basis.

#### Particulars of Employees:

As on 31st March 2010, none of the employees were in receipt of remuneration in excess of the limits prescribed in subsection 2A of section 217 of the Companies Act, 1956, read with Companies (Particulars of Employees) Amendment Rules 1994.

#### Information as per section 217 (1) (e) of the Companies Act, 1956:

Since the Company is in service industry and does not do any manufacturing activity, the particulars regarding conservation of energy and absorption in the (Disclosure of Particulars in the Report of the Board of Directors) Rules 1988 are not applicable. The particulars regarding foreign exchange inflow and outflow appear as item no. 9 in Notes on Accounts.

#### **Fixed Deposits:**

Your company has not accepted any fixed deposits from the public.

#### Report of Corporate Governance:

The Company has complied with the requirement of the corporate governance in terms of the listing agreements with the Stock Exchanges. The detailed report on corporate governance is annexed and forming part of this report.

#### Compliance certificate on corporate governance:

A certificate from the auditors of the Company regarding compliance of conditions of corporate governance as stipulated under clause 49 of the Listing Agreement entered into with the Stock Exchanges is attached to this report.

## Auditors:

M/s. Vekam and Associates, Chartered Accountants, the Auditors of the Company retire at the forthcoming Annual General Meeting have confirmed their eligibility and willingness to accept the office of the Statutory Auditors, if reappointed.

#### Acknowledgement:

Your directors thank the Shareholders, suppliers, customers and bankers for their continued support during the year. Your directors also place on record their appreciation of the contribution made by the employees at all level towards the growth of the Company.

#### Report on Corporate Governance:

Lotus Eye Care Hospital Limited is committed to sound practice of corporate functioning and maximizes customer satisfaction by offering the quality service at the right time and reasonable rate with the right service and complies with all regulations as applicable from time to time. At Lotus Eye Care Hospital the pursuit of perfection is an on-going process enabling it to look back with immense satisfaction on its past achievements and look forward with confidence to a promising challenging future. The strategy is always to maintain the position of leadership through a systematic initiative in the treatment development giving the customers a quality service and to ensure high ethical standard in all its business activities.

#### **Board of Directors:**

In order to enable the Board to discharge its responsibilities effectively all statutory, significant and material information are placed before the Board on a quarterly basis.

#### Composition:

The Board is headed by Chairman and Managing Director and supported by five Non Executive Directors

Name of the Director	Category as per Listing Agreement	Other Directorship	Membership in Board Committees	
			Member	Chairman
Dr. S.K. Sundaramoorthy (Chairman and Managing Director)	Executive Promoter	NIL	1	-
Mr. P.K. Venkatachalam (Alternate Director)	Promoter	NIL	-	-
Dr. Kavetha Sundaramoorthy	Non-Executive Promoter	NIL	-	-
Ms. Sangeetha Sundaramoorthy	Executive - Promoter	NIL	2	-
Mr. D.R. Kaarthikeyan	Non-Executive Independent	7	2	1
Dr. S.S. Badrinath	Non-Executive Independent	NIL	-	-
Mr. R. Subramanian	Non-Excutive Independent	2	2	2
Dr. Yogesh Shah	Non-Executive Independent	NIL	1	-

- 1. The Directorship held Directors as mentioned above do not include Directorship of Foreign Companies, Section 25 Companies and Private Limited Companies.
- 2. Number of Chairmanships / Memberships in Committees of the Directors are within the limits specified in clause 49 (I) (c) (ii) of the Listing Agreement.

#### **Board Meeting and Attendance:**

Five Board Meetings were held on 29.04.2009, 27.07.2009, 31.08.2009, 27.10.2009 and 27.01.2010 during the period  $1^{\rm st}$  April 2009 to  $31^{\rm st}$  March 2010.

Details of attendance of each director at the meetings of the Board and various committees of the Board during the financial year ended  $31^{st}$  March, 2010.



Name of the Directors	Board Meeting (5)	Audit Committee (5)	Remuneration Committee (1)	Share Transfer and Investor Grievance Committee	Annual General Meeting
Dr. S.K.Sundaramoorthy	5	-	-	-	Yes
Mr. P.K.Venkatachalam	5	-	-	-	Yes
Dr. S.S.Badrinath	1	-	-	-	No
Mr. D.R.Kaarthikeyan	4	4	1	-	Yes
Mr. R.Subramanian	5	5	-	-	Yes
Mr. Yogesh Shah	2	-	1	-	Yes
Ms. Sangeetha Sundaramoorthy	3	3	1	-	Yes

The figures within brackets denote the number of meetings held during the period 1st April 2009 to 31st March 2010.

#### **General Meetings**

During the period one General meeting was held as per the details hereunder:

Particulars	12 <sup>th</sup> AGM 2009
Date of Meeting	29th September 2009
No. of Members Attended	20
No. of Proxy Attended	-
Chairman of the Meeting	Dr.S.K.Sundaramoorthy
Company secretary	Mr.K.Rangasamy

#### Committee of Directors

The Board has constituted the following Committee of directors to deal with matters referred to it for timely decisions.

# Audit Committee

The Audit Committee of the company is constituted with the provisions of Section 292A of the Companies Act, 1956 and Clause 49 of the Listing Agreement with the Stock Exchanges. The Committee was re-constituted on 09.01.2009 with the following non-executive directors as members to determine on behalf of the Board of Directors.

Name	Category
1. Mr. R.Subramanian	– Chairman – Independent – Non-Executive
2. Mr. D.R.Kaarthikeyan	– Member – Independent – Non-Executive
3. Ms. Sangeetha Sundaramoorthy	- Member - Non Independent - Executive
Name of the Invitee	- Sri M.P.Panneerselvan, Statutory Auditor

 $Sri.K. Rangasamy,\ Company\ Secretary\ is\ the\ Secretary\ of\ the\ Audit\ Committee.$ 

The Audit Committee would assure to the Board, compliance of adequate internal control system, Accounting Standards and financial disclosure and other issues confirming to the requirements specified by the Companies Act, 1956 and by the Stock Exchanges in terms of Listing Agreement.

The Committee has met 5 times during the financial year ended  $31^{\rm st}$  March 2010 and details of attendance were furnished elsewhere in the Annual Report.

#### Remuneration Committee

The Remuneration Committee consists of the following Non Executive Directors as members to determine on behalf of the Board of Directors, with regard to terms of reference, the Company's policy on specific remuneration packages for Executive Directors including pension rights and any compensation payment.

	Name	Category		
1.	Mr.D.R.Kaarthikeyan	Chairman – Independent – Non-Executive		
2.	Dr.Yogesh Shah	Member – Independent – Non-Executive		
3.	Ms.Sangeetha Sundaramoorthy	Member - Non Independent - Executive		

The Committee has met one time during the financial year ended 31st March 2010 and details of attendance were furnished elsewhere in the Annual Report.

#### Share Transfer and Investor Grievance Committee

The Committee has been formed on 16.10.2007 to specifically deal in matters relating to transfer and transmission of shares, issue of duplicate share certificate, review of dematerialized shares, redressing of investors complaints and non-receipt of shares, annual report, dividend warrants and other matters relating to shares.

The Committee consists of the following Executive and Non-Executive directors as its members.

	Name	Category		
1.	Mr.R.Subramanian	Chairman – Independent – Non-Executive		
2.	Mr.D.R.Kaarthikeyan	Member – Independent – Non-Executive		
3.	Dr.S.K. Sundaramoorthy	Member – Non Independent – Executive		

Sri.K.Rangasamy , Company Secretary is the Compliance officer.

During the year the company has not received any complaints from the investors and there were no outstanding complaints as on 31.03.2010.

#### **Annual General Meeting**

Details of the last three Annual General Meeting are given below:

Financial year	Details of Meeting	Date of Meeting	Venue	Special Resolutions
31st March, 2007	10 <sup>th</sup> AGM	29.09.07	Registered Office	Nil
31st March, 2008	11th AGM	26.09.08	Chamber Hall,	
			8/732, Avinashi Road,	
			Coimbatore -641 018.	Nil
31st March, 2009	12 <sup>th</sup> AGM	29.09.09	Kasthuri Srinivasan Trust	,
			"Culture Centre",	
			Avinashi Road,	
			Coimbatore -641 014.	Yes

No Special Resolutions was required to be put through postal ballot during the last financial year.

No Special Resolutions on matters requiring postal balloting are placed for Shareholders' approval at the ensuing annual General Meeting.



#### Disclosures:

There are no materially significant related party transactions that would have potential conflict with the interest of the Company at large. Details of related party transactions are given in the notes on accounts.

No penalty or strictures have been imposed on the company by any Capital Market, Regulatory authority for non-compliance of law.

The company has complied with Accounting Standards in the preparation of balance Sheet, Profit and Loss Account and Cash Flow Statement, as referred in the Directors Responsibility Statement.

The Company has not followed any, accounting treatment different from that of prescribed in the Accounting Standards.

There is no pecuniary relationship or transactions by Non-Executive Directors with the Company.

All the mandatory requirements have been complied with as stated in this report on Corporate Governance.

#### Non Mandatory Requirements

The company at present does not have any Whistle Blower Policy but no personnel are being denied any access to the Audit Committee.

The Board has taken cognizance of the non mandatory requirements and shall consider adopting the same as and when required.

#### Means of Communication:

The quarterly and annual financial results are published in Trinity Mirror (English) and Makkal Kural (Tamil).

The Company Profile, Corporate Information, Shareholding Pattern, Financial Statements, Code of Conduct for Directors and Officers and Service range are displayed in the Company's web-site www.lotuseye.org.

Quarterly Financial Results and Quarterly Shareholding Pattern are intimated to Stock Exchanges periodically.

#### **General Shareholders Information**

**Annual General Meeting** 

Day & Date : Friday 17<sup>th</sup> September, 2010

Time : 3.30 P.M.

Venue : Kasthuri Srinivasan Trust

"Culture Centre", Avinashi Road,

Civil Aerodrome Post, Coimbatore - 641 014.

Financial Calendar:

Financial year : 01.04.2009 to 31.03.2010

Annual Results 2009-10 announced : 27.05.2010

Posting of Annual Reports : On or before 20<sup>th</sup> August 2010

Last date of receipt of Proxy Forms : 15.09.2010

Announcement of Quarterly Results : July 2009, October 2009, January 2010 & May 2010

Date of Book Closure : 12.09.2010 to 17.09.2010 (both days inclusive)

# Listing on Stock Exchanges

The equity shares of the Company are listed at:

1. Bombay Stock Exchange Limited, Mumbai

2. National Stock Exchange of India Ltd, Mumbai

Bombay Stock Exchange Limited, Stock Code : 532998

National Stock Exchange of India Ltd, Stock Code : LOTUSEYE

Demat ISIN Number : NSDL - INE 947I01017

CDSL - INE 947I01017

Listing fee for 2010-11 has been paid in respect of both these Stock Exchanges.

#### Market Price Data

Monthly High & Low Prices in BSE & NSE (Shares listed on 11.07.2008)

Month			Share Price in Rs.
	BSE (Hig	h & Low)	NSE (High & Low)
April, 2009	39.80	27.25	39.90 27.50
May, 2009	39.20	32.55	38.50 32.75
June, 2009	39.50	31.00	38.50 31.00
July ,2009	35.90	29.50	37.45 28.85
August, 2009	37.70	27.25	39.45 27.70
September, 2009	40.00	32.90	45.20 33.50
October, 2009	37.90	29.20	38.00 29.40
November, 2009	41.90	31.05	40.80 31.05
December, 2009	47.30	30.60	47.70 30.90
January, 2010	35.00	28.60	36.30 29.00
February, 2010	31.00	26.30	31.70 26.40
March, 2010	29.45	22.35	30.00 22.70

# Shareholding Pattern as on 31.03.2010

S.No	Category	No. of Share holders	No. of Shares held	% of paid up Share Capital
1	Promoters and promoters group	7	10541330	50.69
2	Foreign Institutional Investors	2	1000000	4.81
3	Bodies Corporate	108	5923157	28.48
4	Individuals	1639	3063188	14.73
5	Others	116	268655	1.29
	Total	1872	20796330	100.00



# Distribution of Shareholding as on 31.03.2010

Range ( No	o. of Shares)	No. of Share holders	No. of Shares	% held
1	- 5000	1513	2464290	1.18
5001	- 10000	170	1305040	0.63
10001	- 20000	87	1212400	0.58
20001	- 30000	23	554810	0.27
30001	- 40000	6	211890	0.10
40001	- 50000	7	334010	0.16
50001	- 100000	12	866100	0.42
100001	and above	54	201014760	96.66
Total		1872	207963300	100.00

Registrar & Share Transfer / Demat Agents:

M/s. SKDC Consultants Ltd., Kanapathy towers, 3<sup>rd</sup> floor, 1391 / A-1, sathy road, Ganapathy, Coimbatore – 641 006.

#### Dematerialization of Shares:

The fully paid up Equity shares(ISIN No.INE947I01017) of the Company are admitted in the demat mode by both the depositories of the country i.e, National Securities Depository Limited and Central Depository Services (India) Limited.

The Company has not issued any ADR/GDR/Warrants or any Convertible Instruments.

#### **Hospital Locations:**

The Hospital has four centers situated at the following locations.

- 1. Peelamedu, Coimbatore: SF No.770/12, Avinashi Road, Civil Aerodrome Post, Coimbatore 641 014
- 2. R.S.Puram, Coimbatore: 155B, East Periasamy Road, Near opposite to Chinthamani, North Coimbatore, R.S.Puram, Coimbatore 641 002.
- 3. Tirupur: No.5(2), Gajalakshmi Theatre Road, Tirupur 641 601, Coimbatore Dist.
- 4. Salem: 52/2, Peramanur East, Salem 636 007.

#### Address for Correspondence:

All correspondence from shareholders should be addressed to:

# M/s.SKDC Consultants Limited,

Registrars and Share Transfer Agents Kanapathy Towers, 3<sup>rd</sup> Floor, 1391/A-1, Sathy Road, Ganapathy, Coimbatore – 641 006..

Phone: 0422-6549995, 2539835, Fax: 0422-2539837.

E-mail: info@skdc-consultants.com

for and on behalf of the Board (Sd.) **Dr. S.K. Sundaramoorthy** Chairman and Managing Director

Place : Coimbatore
Date :10st August, 2010

#### Code of Conduct:

The Code of Conduct for the Directors and Senior Management of the Company has been laid down and posted on the website of the Company. The Compliance of the said Code of Conduct by the Directors and Senior Management Personnel for the year 2009-10 has been affirmed by the Chairman and Managing Director (CMD).

#### A declaration is signed by the Chairman and Managing Director is given below:

I hereby confirm that the Company has obtained from the members of the Board and Senior Management personnel their affirmation on compliance of the Code of Conduct laid down by the Company for the financial year 2009-10.

Place : Coimbatore (Sd.) **Dr. S.K. Sundaramoorthy**Date :10<sup>st</sup> August, 2010 Chairman and Managing Director

#### AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

То

The Members of Lotus Eye Care Hospital Limited

We have examined the compliance of conditions of corporate governance by Lotus Eye Care Hospital Limited for the year ended on 31.03.2010, as stipulated in clause 49 of the Listing Agreement of the said company with stock exchange(s).

The compliance conditions of corporate governance are the responsibility of the management. Our examination was limited to a review of the procedures and implementation thereof, adopted by the Company for ensuring compliance of the conditions of Corporate Governance as stipulated in the said clause. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion, and to the best of our information and according to the explanations given to us and the representations made by the Directors and Management, we certify that the Company has complied with the conditions of corporate governance as stipulated in Clause 49 of the Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For VEKAM AND ASSOCIATES

Firm Registration No: 05256S Chartered Accountants

(Sd.) M.P. Panneerselvan

Partner

Membership No. 026129

Place : Coimbatore Date : 10<sup>th</sup> August, 2010



## **CEO CERTIFICATE**

# Pursuant to clause 49 (V) of Listing Agreement

То

The Board of Directors, Lotus Eye Care Hospital Limited,

As required by clause 49 (V) of the Listing Agreement entered into with the Stock Exchanges,

I hereby certify that:

- a) I have reviewed the financial statements for the year ended 31st March 2010 and that to the best of my knowledge and belief:
  - (i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading.
  - (ii) these statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b) There are, to the best of my knowledge and belief, no transactions entered into by the company during the year, which are fraudulent, illegal or violate any of the company's code of conduct.
- c) I accept that it is my responsibility to establish and maintain internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the company pertaining to the financial reporting and have disclosed to the auditors and the audit committee wherever applicable.
- d) I have indicated to the auditors and the audit committee that there are no
  - Deficiencies in the design or operation of internal controls if any, when come to my notice and took steps or propose to take steps to rectify those deficiencies.
  - ii) Significant changes in internal control.
  - iii) Significant changes in accounting policies and that the same have been disclosed in the notes to the financial statements.
  - iv) Instances of significant fraud of which I become aware and the involvement therein if any, of the management or an employee having a significant role in the company's internal control system.

for and on behalf of the Board (Sd.) **Dr. S.K. Sundaramoorthy** Chairman and Managing Director

#### **AUDITORS' REPORT**

#### TO THE MEMBERS OF LOTUS EYE CARE HOSPITAL LIMITED

- 1. We have audited the attached Balance Sheet of LOTUS EYE CARE HOSPITAL LIMITED Coimbatore as at 31st March 2010 and the Profit and Loss Account of the Company for the year ended on that date and also the cash flow statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- We conducted our audit in accordance with the Auditing Standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditors' Report) Order, 2003, issued by the Central Government in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure referred to above, we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - In our opinion, proper books of accounts as required by law have been kept by the Company so far as appears from our examination of the books;

- The Balance Sheet, the Profit and Loss Account and the Cash flow statement dealt with by this report are in agreement with the books of account;
- d) In our opinion, the Balance Sheet, the Profit and Loss Account and the Cash flow statement dealt with by this report comply with the Accounting Standards referred to in subsection (3C) of Section 211 of the Companies Act, 1956;
- 5. On the basis of the written representations received from the Directors as on 31st March 2010 and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March 2010 from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956;
- 6. In our opinion and to the best of our information and according to the explanations given to us, the said financial statements , give the information required by the Companies Act, 1956, in the manner so required and present a true and fair view in conformity with the accounting principles generally accepted in India:
  - i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31stMarch 2010;
  - ii) in the case of the Profit and Loss Account, of the loss for the year ended on that date; and
  - iii) in the case of cash flow statement, of the cash flows of the company for the year ended on that date.

For VEKAM AND ASSOCIATES

Firm Registration No: 05256S Chartered Accountants

(Sd.) M.P. Panneerselvan

Partner

Membership No. 026129

Place: Coimbatore
Date: 10<sup>TH</sup> August, 2010



#### ANNEXURE TO THE AUDITOR'S REPORT

Referred to in Paragraph (3) of the Auditors report of even date to the members of LOTUS EYE CARE HOSPITAL LIMITED on the financial statements for the year ended 31st March, 2010.

- (i). a) The company has generally maintained proper records showing full particulars including quantitative details and situation of fixed assets, and the updation of records are still in progress. However an item wise list of fixed assets containing the particulars for calculation of depreciation is maintained.
  - b) All the assets have not been physically verified by the management during the year but there is a phased programme of verification based on the item wise list maintained for calculation of depreciation which, in our opinion, is reasonable having regard to the size of the Company and to the nature of its assets. No material discrepancies were noticed on such verification.
  - c) During the year, there is no disposal of substantial part of fixed assets.
- (ii). a) The Management has conducted physical verification of inventories at reasonable intervals during the year.
  - b) In our opinion, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - c) On the basis of our examination of the records of inventory, we are of the opinion that the company is maintaining proper records of inventories except for theatre and consumable items and needs to be improved with respect to timeliness of entries and adjustments. The discrepancies noticed on verification between the physical stocks and the book records have been properly dealt within the books of account.
- (iii). According to the information and explanations given to us, the Company has neither granted nor taken any loan secured or unsecured to/from the companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956, during the year.
- (iv). In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business, with regard to purchases of inventory, fixed assets and with regard to the sale of goods and services. During the course of our audit, we have neither come across nor we have been informed of any major weakness in internal control procedures.
- (v). a) According to the information and explanations provided by the management and based on the audit procedure applied by us we are of the opinion that the particulars of all contracts or arrangements that need to be entered in the register maintained in pursuance of section 301 of the act have been so entered.
  - b) In our opinion and according to the information and explanations given to us, the transaction so entered in the register maintained under section 301 of the act and exceeding Rupees Five Lakhs during the year in recpect of each party have been made at prices which are reasonable have been regard to prevailing market prices at the relevant time.
- (vi). In our opinion and according to the information and explanations furnished to us, the Company has not accepted any public deposit within the meaning of Sections 58 A and 58AA of the Companies Act, 1956.
- (vii). The company's internal audit systems needs improvement for its size and nature of its business. However, its control procedures ensure reasonable internal checking of its financial and other records.
- (viii). The Company informed us that the Central Government has not prescribed the maintenance of cost records under section 209(1) (d) of the Companies Act, 1956 to the hospital industry.
- (ix). a) According to the information and explanations given to us, and records provided to us, the undisputed statutory dues including provident fund, investor education fund, income tax, sales tax, wealth tax, customs duty, cess and other material statutory dues applicable to it have generally been regularly deposited with appropriate authorities though there have been slight delay in a few cases except that employees security deposit has not been deposited with scheduled banks or post office savings scheme.

b) The details of disputed statutory dues are as under:

S.No.	Name of the statue	Period to which the amount relates / date of notice received	Nature of dues	Amount disputed(Rs. in lacs)	Amount paid (Rs. in lacs)	Forum where dispute is pending
1	Employees Provident Fund Act, & Miscellaneous Provisions Act,1952	01.01.2007 to 31.05.2010 Date: 21.07.2010	Employees Provident Fund	13.57	Nil	Assistant PF Commissioner, Coimbatore

- (x). The Company has no accumulated losses as at 31st March 2010 and the Company has not incurred any cash loss during the financial year covered by our audit and during the immediately preceding financial year.
- (xi). In our opinion and according to the information and explanations furnished to us, we are of the opinion that the company, during the year, has not defaulted in repayment of dues to financial institution, bank or debenture holders wherever applicable.
- (xii). According to the information and explanations furnished to us, the company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii). In our opinion, the company is not a chit fund or a nidhi/ mutual benefit fund/society. Accordingly the provisions of clause 4 (xiii) of the Companies (Auditor's Report) Order 2003 are not applicable to the Company.
- (xiv). In our opinion, the company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly the provisions of clause 4 (xiv) of the Companies (Auditor's Report) Order 2003 are not applicable to the Company.
- (xv). The company has not given any guarantees for loans taken by others from banks or financial institutions.
- (xvi). Based on the information and explanations given to us by the management, term loans raised during the financial year by the company have been applied for the purpose for which the said loans were obtained.
- (xvii). According to the information and explanations given to us and on an over all examination of the Balance sheet of the company, we report that the no funds raised on short term basis have been used for long term investment.
- (xviii). The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956 during the year.
- (xix). During the year the company has not issued any debentures and hence the provisions of clause 4 (xix) of the Companies (Auditor's Report) Order 2003 are not applicable to the company.
- (xx). During the year the Company has not raised any money through Public issue. However the Company has disclosed the end use of money raised by public issue in the previous year in the notes to the financial statements including the deviation from offer document which has been disclosed in the **Notes B, 1 (III) of the schedule No.13** to the financial statement and the same has been verified by us.
- (xxi) During the course of our examination of the books and records of the Company carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us no fraud on or by the company has been noticed or reported during the course of our audit. However, there is no recovery reported from December 2009 in respect of fraud committed by an ex-employee during the preceding year.

For VEKAM AND ASSOCIATES

Firm Registration No: 05256S Chartered Accountants

(Sd.) **M.P. Panneerselvan** Partner

Membership No. 026129

Place : Coimbatore Date :  $10^{\text{TH}}$  August, 2010



Particulars 5	Schedule	As	on	As	on
	No.	31.03.2010		31.03.2009	
. SOURCES OF FUNDS					
1. Shareholders' Funds:					
Share Capital	1	2,079.63	_	2,079.63	_
Reserves and Surplus	2	3,193.12	5,272.75	3,216.98	5,296.6
2. Loan Funds:			-		
Secured Loans	3	146.09	_	660.16	_
Unsecured Loans	4	-	146.09	1.80	661.9
3. Deferred Tax liability (Net)	-		9.39		6.6
(Refer note 14 (ii) of Schedule 13)				-	
TOTAL CAPITAL EMPLOYED			5,428.23	_	5,965.2
I. APPLICATION OF FUNDS					
1. Fixed Assets	5				
a) Gross Block		5,141.34		4,178.72	
b) Less: Accumulated depreciation	_	876.52		620.05	
c) Net Block			4,264.82		3,558.6
d) Capital Work In Progress			26.09		469.3
2. Current Assets, Loans & Advances:					
A. Current Assets:					
a) Inventories	6	115.59		149.99	
b) Sundry Debtors	7	40.92		39.51	
c) Cash and Bank Balances	8	94.37		370.51	
B. Loans and Advances	9 -	1,059.14	_	1,580.88	
	(A)	1,310.02		2,140.89	
Less :			-		
3. Current Liabilities & Provisions					
a) Current Liabilities	10	199.58		211.32	
b) Provisions	11	8.29		32.15	
	(B)	207.87		243.47	
4. Net Currect Assets	(A-B)		1,102.15		1,897.42
5. Miscellaneous Expenditure	12		35.17		39.80
(to the extent not written off or adjusted) TOTAL ASSETS			5,428.23		5,965.23
Significant accounting policies and				_	
Notes on accounts	13				
The Schedules & Notes on accounts referred to ab		integral part o	f the balance sh	eet	
As per our Report of even date attached		For and on	behalf of the Bo	ard of Directors	i
For Vekam and Associates		(Sd.) Dr.	S.K. Sundaramoo	rthv	
Firm Registration No: 05256S			irman and Managi	•	
Chartered Accountants				0	
		(Sd.) <b>Ms.</b>	S. Sangeetha		
Sd.) M.P. Panneerselvan		Who	le time Director		
Partner		(0.1)			
Membership No. 026129			langasamy		
Place : Coimbatore		Com	pany Secretary		
Pate: 10th August, 2010					

Profit and Loss Account for the	he period	ended 3	31st March,	<b>2010</b> <sub>(Rs. in Lacs)</sub>
Particulars	Schedule		As on	As on
	No.		31.03.2010	31.03.2009
INCOME				
Service Income	A		1,416.91	1,167.65
Increase / Decrease in Stock	В		(34.40)	72.30
Other Income	С		14.79	51.57
TOTAL INCOME (1)			1,397.30	1,291.52
EXPENDITURE				
Service Expenses	D		547.31	469.95
Personnel Cost	E		195.76	154.58
Administrative Expenses	F		343.37	278.19
Finance Cost	G		68.86	82.46
Depreciation	Н		256.47	166.49
TOTAL EXPENDITURE (2)			1,411.78	1,151.67
Net Profit / Loss before Prior period items	s (1-2)		(14.48)	139.85
Prior Period Expenses			6.66	0.46
Net Profit / Loss before Tax	I		(21.14)	139.40
Add : Deferred Tax			(2.73)	4.49
Less : Income tax Paid				0.90
			(23.87)	142.99
Less : Provisions				
Fringe Benefit Tax				1.25
Wealth Tax				1.00
Income Tax				24.50
Balance Transferred to Balance Sheet			(23.87)	116.24

The Schedules & Notes on accounts referred to above are an integral part of the Profit & Loss A/c.

As per our Report of even date attached	For and on behalf of the Board of Directors
For <b>Vekam and Associates</b> Firm Registration No: 05256S	(Sd.) <b>Dr. S.K. Sundaramoorthy</b> Chairman and Managing Director
Chartered Accountants (Sd.) M.P. Panneerselvan	(Sd.) <b>Ms. S. Sangeetha</b> Whole time Director
Partner Membership No. 026129	(Sd.) <b>K. Rangasamy</b> Company Secretary
Place : Coimbatore Date : 10 <sup>th</sup> August, 2010	, ,



# Schedules Forming Part of the Balance Sheet as at 31st March, 2010

Particulars		(Rs. 31.03.2010	in lacs)	31.03.2009
SHARE HOLDERS FUNDS				
SCHEDULE - 1:				
SHARE CAPITAL				
Authorised:				
2,50,00,000 Equity shares of Rs. 10/- each		2,500.00		2,500.00
Issued, Subscribed and Paid up:				
2,07,96,330 Equity shares of Rs. 10/- each				
(Refer Note.B1 (I) of Schedule 13)		2,079.63		2,079.63
SCHEDULE - 2: RESERVES AND SURPLUS				
Share Premium Account:				
As per last Balance Sheet		2,514.14		102.00
Add : On issue of Shares during the year		_		2,800.00
Less : Expenses on issue of Shares		_		387.86
Consul Bosons		2,514.14		2,514.14
General Reserve: As per last Balance Sheet	702.85		586.60	
As per last balance sheet  Add: Transfer from P & L a/c	(23.87)		116.24	
Add . Hanslet from 1 & E a/c	(23.07)	678.98 -	110.24	702.84
		2.102.12		2.216.00
LOAN FUNDS		3,193.12		3,216.98
SCHEDULE - 3				
SECURED LOAN				
(Details of security Refer note No. B (10) of Schedule 13)				
Term Loans				
ABN AMRO Bank		24.38		64.67
Citi Corp Finance India Ltd		34.26		123.29
HDFC Bank Limited		26.08		43.15
Indian Overseas Bank		19.03		309.28
ICICI Bank Limited  Vehicle Loans		42.22		101.11
HDFC Bank Limited		_		3.46
Working Capital Loan				3.40
Cash Credit				
Indian Overseas Bank		0.11		15.20
		146.09		660.16
SCHEDULE - 4 UNSECURED LOAN From others:				
Bausch & Lomb Eyecare India ( P) Ltd		-		1.80
				1 90
				1.80

(Rs. in lacs)

26.62 775.26 13.48 28.24 469.35 2,029.67 332.22 15.37 2,353.08 41.03 9.07 3,558.67 3.81 4,027.94 31.3.2009 Figures NET BLOCK 26.98 802.26 2,353.08 105.18 6.95 25.63 0.46 26.09 925.26 10.27 34.84 4,290.90 4,028.01 4,264.82 31.03.2010 34.57 25.67 10.92 107.43 49.24 31.03.2010 Upto DEPRECIATION 6.75 188.17 12.47 166.49 256.47 for the period 35.33 6.24 620.05 72.10 18.92 449.28 36.77 453.56 28.32 01.04.2009 Upto 1,439.70 5,167.42 4,648.06 1032.69 2,353.08 154.41 5,141.34 0.46 31.03.2010 Figures Deletion / 423.82 28.24 469.35 79.67 3.81 GROSS BLOCK 17.86 14.96 215.17 25.63 2,244.49 628.37 962.62 0.46 Additions 01.04.2009 4,178.72 13.48 404.32 12.12 423.82 4,648.07 43.69 1224.54 17.62 28.24 469.34 3.81 2,483.23 Figures 2,353.08 ason Capital Work in Progress Electrical Equipments Electrical Equipments Description of Assets Hospital Equipments Hospital Equipments Furniture & Fittings Office Equipments Office Equipments Previous Year Computers Buildings Computers Total (A) Building Total(B) Vehicle (A+B)

Schedule - 5: FIXED ASSETS AND DEPRECIATION



Schedules continued	(R	ds. in lacs)
Particulars	31.03.2010	31.03.2009
CURRENT ASSETS, LOANS & ADVANCES:		
SCHEDULE - 6		
A. CURRENT ASSETS:		
a. Inventories :		
(As per inventories taken, valued and certified by the Management)		
Optical Frames	68.06	77.92
Canteen	0.43	0.28
Pharmacy	8.39	8.66
Consumables	29.93	51.07
Contact lens	8.78	12.06
(Refer Note: Schedule 13 A(d) of significant Accounting Policies)		
	115.59	149.99
SCHEDULE - 7		
b. Sundry Debtors		
Unsecured & Considered good		
a. Debts outstanding for a period exceeding six months	4.57	3.57
b. Other debts	36.35	35.94
SCHEDULE - 8	40.92	39.51
c. Cash and Bank balances		
Cash balance on hand	5.41	13.71
Bank Balances:		
a. With Scheduled Banks In Current Account	(26.59)	(10.29)
In Deposit Account	25.57	31.68
IPO FUNDS	20.07	01.00
b. with Public Issue Account	12.73	34.96
c. Fixed deposit with Indian Overseas Bank	77.24	300.45
	94.37	370.51
SCHEDULE - 9		
B. LOANS AND ADVANCES:		
Unsecured and Considered good		
(Advances recoverable in cash or in kind or for value to be received)		
Advance for Capital Items :		
a. Land	813.05	963.05
b. Building	29.03	160.55
c. Equipments  Advance to Others:	40.59	259.70
a. Suppliers	1.60	9.33
b. Expenses	80.36	75.37
c. Rent	26.01	23.75
d. IPO	2.38	2.38
e. Salary	1.32	1.28
Income Tax Ádvance	9.18	13.18
Prepaid Expenses	10.17	5.27
Insurance Claim Receivable	13.50	37.13
Deposit with EB and Govt. Depts.	9.81	7.59
Deposit with Others	22.14	22.31
	1, 059.14	1,580.88

Schedules continued		(Rs. in lacs.)		
Particulars	31.03.2010	31.03.2009		
SCHEDULE - 10:				
A. CURRENT LIABILITIES				
Sundry Creditors				
a. Capital Items	3.96	81.72		
b. Services	121.37	65.51		
c. Others	15.99	12.60		
Liabilities for other Finance	33.41	17.18		
Liability for Expenses	24.85	34.31		
	199.58	211.32		
SCHEDULE - 11:				
B. PROVISIONS				
a. Provision for Taxation (Includes FBT & Wealth Tax)	1.00	26.75		
b. Provision for employees benefit	7.29	5.40		
	8.29	32.15		
SCHEDULE - 12:				
MISCELLANEOUS EXPENDITURE				
Preliminary Expenses	7.25	6.32		
Deferred Revenue Expenditure				
Tirupur Inaugural and Renovation Expenses	38.27	36.56		
Amalgamation Expenses	4.72	9.66		
	50.24	52.54		
Less : Written Off during the year	15.07	12.74		
	35.17	39.80		



# Schedules Forming Part of the Profit and Loss Account

Particulars	(Rs. in	lacs.)
	31.03.2010	31.03.2009
INCOME:		
SCHEDULE A		
SERVICE INCOME		
Income From Medical services	918.76	788.43
Income from other utilities	24.27	21.29
Pharmacy Sales	73.90	49.15
Sales - Contact lens and opticals	399.98	308.78
Sales - Contact lens and Opticals		
	1,416.91	1,167.65
SCHEDULE B		
INCREASE / (DECREASE) IN STOCK		
Opening stock	149.99	77.69
Less: Closing stock - Certified by the Management	115.59	149.99
zero i crossing stock - certified by the management	110.03	117.57
	(34.40)	72.30
SCHEDULE C		
OTHER INCOME		
Caution Deposit	_	5.49
Excess provision IT written off	0.93	3.17
Excess provision Gratuity written off	_	0.59
IT Refund 2007-08	2.20	_
Rent Receipts	1.14	1.14
Miscellaneous Income	3.12	0.27
Grauity Gain	0.06	_
Training Fees Received	0.03	0.89
Interest Income (TDS Rs. 0.98 lacs)	7.32	6.68
Dividend Income	<del>-</del>	33.35
	14.79	51.57
EXPENDITURE:		
SCHEDULE D		
SERVICE EXPENSES		
Contact lens and Opticals purchases	208.27	190.88
Canteen and Utility Purchases	22.39	22.30
Consumables	111.86	67.30
Pharmacy Purchases	55.14	45.77
Professional charges to Doctors	149.64	143.69
	547.31	469.95
3-		

Schedules continued	(KS.	(Rs. in lacs)		
Particulars	31.03.2010	31.03.2009		
SCHEDULE E				
PERSONNEL COST	195.76	154.58		
SCHEDULE F				
ADMINISTRATIVE EXPENSES				
Auditor's Remuneration:				
For Statutory audit	1.20	1.20		
For Tax audit	0.30	0.30		
For Other Service	_	0.37		
Books and Periodicals	1.23	0.95		
Donation	0.98	5.01		
Directors Sitting Fees	0.83	0.60		
Electricity Charges	32.19	22.61		
Insurance	0.97	3.99		
Licences and Taxes	10.62	12.56		
Other Marketing Expenses	3.27	0.93		
Printing and Stationery	20.68	17.77		
Professional and Recommendation Charges	7.60	8.57		
Rent and Lease Rent Paid	62.87	63.08		
Preliminary expenses Written off	15.07	12.74		
Sundry Expenses	2.27	1.06		
Miscellaneous Expenses	21.07	0.15		
Repairs and Maintenance:				
a) Building	12.88	16.34		
b) Equipment	44.65	8.50		
c) Hospital	10.57	7.79		
d) Others	41.07	27.74		
Security Service Charges	9.17	8.25		
Software and Web Site Expenses	3.16	0.97		
Selling Expenses	23.71	34.42		
Travelling & Conveyance Expenses	6.29	8.01		
Telephone and Courier Charges	6.52	7.90		
Water Charges	4.20	6.37		
	343.37	278.19		
SCHEDULE G				
FINANCE COST				
Interest on Term Loans	64.91	73.90		
Interest on Vehicle Loans	0.13	0.53		
Interest on Cash Credit	2.15	1.30		
Bank Charges and Commission	1.67	6.73		
	68.86	82.46		



#### **SCHEDULE: 13**

# ACCOUNTING POLICIES AND NOTES TO PROFIT AND LOSS ACCOUNT AND BALANCE SHEET AS AT $31^{\rm ST}$ MARCH, 2010.

#### **A.SIGNIFICANT ACCOUNTING POLICIES:**

#### a. Method of Accounting:

The financial statements are prepared on the historical cost convention basis and on accrual concept as a going concern in accordance with the applicable Accounting Standards referred to in sub section 3C of section 211 of the Companies Act, 1956 and normally accepted accounting principles.

#### b. Accounting Standards:

Accounting standards prescribed by the Department of corporate Affairs (Formerly known as Department of Company Affairs) and referred to in the companies Act, 1956 have been followed wherever applicable.

#### c. Fixed Assets and its Depreciation:

Fixed assets are stated at cost comprises of the purchase price and any attributable cost of bringing the assets to its working condition for its intended use.

Depreciation is calculated under WDV method at the rates prescribed under amended schedule XIV of the Companies Act, 1956 and prorata basis on additions.

#### d. Inventories:

Closing stock of Pharmacy, Canteen, Theatre items, and Consumables are valued at lower of cost or net realizable value and stock of Optical and contact lens are valued at Market Price. Cost is arrived at first in first out basis except optical and contact lens.

#### e. Revenue Recognition:

All Income and expenses to the extent they are considered as receivable and payable respectively, unless specifically stated to be otherwise are accounted for on mercantile basis. In respect of claims from insurance are accounted as and when the claims are accepted or settled by the insurance company whichever is earlier.

#### f. Borrowing cost:

Borrowing cost attributable to the acquisition or construction of qualifying assets are capitalized as part of such assets. All other borrowing cost is recognized as an expense in the period in which they are incurred.

A qualifying asset is an asset that necessarily requires a substantial period of time to get ready for its intended use or sale.

#### g. Lease:

The Company's significant Leasing arrangements are in respect of Operating lease for Medical Equipments which are cancelable in nature. The Lease rentals paid under such Agreements are charged to Profit and Loss Account.

## h. Translation of Foreign Currency Transactions:

- Foreign currency transactions are recorded at exchange rates prevailing on the date of such transactions.
- b. Foreign currency monetary assets and liabilities at the year end are realigned to the exchange rate prevailing at the year end and the difference on realignment is adjusted in the Profit and Loss Account.
- c. Non-monetary foreign currency items are carried at cost.

#### i. Retirement benefits:

- a. Payment to defined contribution schemes are charged as expense as and when incurred
- b. Post employment and other long term benefits which are defined benefit plans are recognized based on the present value of the obligation determined in accordance with Accounting Standard 15 on "Employee Benefits".

#### i. Taxes on Income:

Tax on income for the current period is determined on the basis of taxable income and tax credit computed in accordance with the provisions of the Income Tax Act 1961, and based on the expected outcome of assessments/ appeals. Deferred tax is recognized on timing difference between the accounting income and the taxable income for the year and quantified using the tax rates and laws enacted or substantively enacted as on the balance Sheet date. Deferred tax assets are recognized and carried forward to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized.

#### k. Interim Financial Reporting:

Quarterly financial results are published in accordance with the guidelines issued by SEBI. The recognition and measurement principles as laid down in the standard are followed with respect to such results. Quarterly financial results are subjected to a limited review by the auditors as required by SEBI.

#### l. Impairment of Assets:

At the Balance Sheet date, an assessment is done to determine whether there is any indication of impairment in the carrying amount of the company's fixed assets. An asset is treated as impaired when carrying cost of assets exceeds its recoverable value.

An impairment loss is charged to the profit and loss account in the year in which an asset identified as impaired. The impairment loss, if any, recognized in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

#### m. Miscellaneous:

Miscellaneous expenditure in connection with merger, increase in share capital, hospital / equipments inauguration expenses, hospital renovation expenses and other preliminary expenses are being written off over a period of five years.

#### **B. NOTES ON ACCOUNTS**

# 1. Share Capital:

## I. Share Capital:

- a) Before amalgamation 211000 Equity shares of Rs.100 each consists of initial subscription to memorandum and subsequent allotments to the promoters.
- b) 497900 Equity shares of Rs.100 each issued on 03.08.2007 pursuant to High Court Order dated 09.07.2007 approving the scheme of amalgamation of Dr. S.K.S. Eye Care Centre Private Limited with Lotus Eye Care Hospital Limited
- c) 345233 Equity shares of Rs.100 each were allotted as bonus shares on 28.08.2007 by capitalization of general reserve.
- d) The face value of equity shares was split from Rs.100 per share to Rs.10 per share on 03.09.2007. Due to this the total number of shares consists of 10541330 shares of Rs.10 each.
- e) 255000 Equity shares of Rs.10 each were allotted to M/s.Bennett and Coleman Company Limited on 22.01.2008 on preferential allotment with a premium of Rs.40 per share.
- f) 10000000 equity shares of Rs. 10 each allotted on 03.07.2008 through Initial Public Offer (IPO) with a premium of Rs.28 per share.



#### II). Securities Premium Account:

The premium collected on above issue of equity shares amounting to Rs. 2800 Lakhs and also of the preferential allotment of Rs. 102 Lakhs has been credited to Securities Premium Account during the financial year 2008-09.

#### III). Utilization of Initial Public Offer (IPO) funds up to March 31, 2010

Details	Rs.in lacs
Proceeds from issue of Shares	3800.00
Less: Expenses for issue	387.86
Add: Interest /Dividend from Temporary Investment	39.11
Net IPO proceeds	3450.68
Less: Funds deployed towards the project	3360.97
Unutilized IPO funds deposited in the from of Temporary Investment/Current Acc	count with Bank 89.71

- a). Temporary investments of Rs.77.24 lacs in the form of fixed deposit with Indian Overseas Bank, Coimbatore and the balance of Rs. 12.47 lacs current account with the same bank.
- b). Out of Public Issue, Refund amounting to Rs.0.26 Lacs has been kept in a separate bank account (Axis Bank Ltd, Coimbatore).
- c). Advance paid out of Public issue for purchase of land at Salem project was returned by one of the party amounting to Rs.250 Lacs and the same was utilized for repayment of Term loan availed from Indian Overseas Bank Ganapathy Branch, Coimbatore to the extent of Rs.250 Lacs.
- d). Funds deployed includes equipment cost Rs.187.60 lacs not envisaged in offer document.
- Figures have been rounded off to the nearest rupee and previous year's figures have been regrouped wherever necessary.
- 3) Provision for all liabilities including depreciation is neither inadequate nor more than what is necessary except Remuneration to whole time director which is not provided in accounts.
- 4) The opinion of the Board is that the current assets, loans and advances will fetch the amounts stated if realized in the ordinary course of business.
  - a) The company has not given any guarantee on behalf of the directors or other officers
  - a) Amounts due at the end of the year from Private companies in which one of the directors is a director is Rs. Nil (Previous year Rs. Nil)
    - b) Amounts due at the end of the year from the trust in which one of the directors is a trustee is Rs.Nil (Previous year Rs.10.01 lacs)
    - ii) Maximum amount due from Dr.S.K.Sundaramoorthy at any time during the year is Rs 11.75 lacs
    - iii) Maximum amount due from Lotus Vision Research Trust at any time during the year Rs. 10.01 lacs.
- 5) No dividend is recommended for the financial year 2009-10
- 6) Remuneration paid to Managing / Whole time Director during the year 2009-10.

Remuneration Rs. 19.73 Lacs

House Rent Rs. 2.12 Lacs

- 7) The company has initiated the process of obtaining confirmation from suppliers who have registered themselves under the "Micro, Small and Medium Enterprises Act, 2006. Since the relevant information is not readily available, no disclosures have been made in these financial statements. Based on the information available with the company and in the considered view of the management and relied upon by the auditors, impact of interest, if that may be payable under the provisions of the act is not expected to be material.
- 8) Due to certain practical difficulties relating to this specific industry and items are largely small value, quantitative particulars in respect of operations and inventories have not been furnished as per the requirement of schedule VI to the Companies Act, 1956.
- 9) Expenditure on Foreign Exchange during the year Rs. 7.28 lacs.
  - i) CIF value of imports

a. Capital goods Rs 6.32 Lacs

b. Consumable and Spares Rs. 5.59 Lacs

ii) Earnings in Foreign Currency Rs. Nil

iii) Expenditure in Foreign Currency – Travel & Others Rs 0.37 Lacs

iv) Dividend paid in Foreign Currency Rs. Nil

10) Security particulars of secured loans:

The term loans availed from the Indian Overseas Bank , ICICI Bank Ltd, HDFC Bank Ltd, ABN Amro Bank and Citicorp Finance Ltd are primarily Secured by:

- a. Charge on the immovable properties of the company situated at 770/12, Avinashi Road, Civil Aerodrome Post, Coimbatore -14 and 155B, East Periasamy Road, Near Chinthamani, R.S.Puram, Coimbatore 641 002.
- b. Charge on the movable fixed assets including medical equipments has been assigned to respective bankers who funded the particular movable assets.
- c. The working capital facility availed from the Indian Overseas Bank is primarily secured by hypothecation of Stocks and Book debts.
- d. The loan availed from the Indian Overseas Bank is collaterally secured by the land at SF No.89/1A to 89/1F at Pattanam Village belonging to Dr.S.K.Sundaramoorthy.
- e. The Term loans and Working capital facility availed from the Indian Overseas Bank are further guaranteed by the personal guarantees of the Chairman and Managing Director and other Promoter directors of the Company.
- 11) Contingent liability as on 31.03.2010

During the year a claim against the company by the patient for Rs.0.28 Lacs which is not acknowledged as debt. However based on Information available with the company and legal advice received, management believes that this case will not adversely effect the financial statement.

12) During the year there is no impairment of assets as certified by the management.



#### 13) Earning per share: AS - 20

	2009-10	2008-09
	(Rs. in lacs)	(Rs. in lacs)
a. Net profit /loss after tax	-23.87	116.24
b. Weighted average number of		
i. Existing equity shares of Rs 10 each	207.96	207.96
ii. Diluted potential equity shares of Rs 10 each		
Basic and diluted EPS (Rs.)	-0.11	0.56

#### 14) Deferred Tax:

- Deferred tax has been provided in accordance with Accounting Standard -22 accounting for taxes on income
- ii The break-up details of deferred tax assets/liabilities for the current year is as under:( Rs. In lacs)

Particulars	Opening Balance	Addition	Reversed	Closing Balance
Deferred Tax Liability	6.65	2.73	-	9.39
Diff between Book & IT Depreciation	8.85	-	-	-
Deferred Tax Liability	2.73	-	-	-
Unabsorbed Depreciation	-	-	-	-

## 15) Disclosure regarding lease transactions:

- i. Lease rent paid to Dr.S.K.Sundaramoorthy for leasing medical equipments to the company Rs.19.92 Lacs
- ii. Lease rent paid to Lotus Vision Research Trust for leasing medical equipments to the company Rs.9.60 Lacs

## 16) Segment Reporting:

Based on the guiding principles given in accounting standard on the Segment Reporting (AS 17) issued by the ICAI, there is only one Reportable segment namely Eye Care and related activities. As the Company's business activity is interrelated, the disclosure requirement of AS-17 in this regard does not arise.

17) Pri	or Period Expenses:	(Rs. in lacs)
i.	Personnel cost	Rs. 0.60
ii.	Professional charges	Rs. 0.05
iii.	Travelling expenses	Rs. 0.05
iv.	Selling expenses	Rs. 1.04
v.	Service expenses	Rs. 2.45
vi.	Repairs & maintenance	Rs. 0.07
vii.	. Licence and Tax	Rs. 2.40
An	nount debited to P&L Account	Rs. 6.66

#### 18) Event occurring after balance sheet date:

a. The company has proposed to open Three more Branches at Mettupalayam, Salem and Kochin. Accordingly advances paid for the building as Below

S.NO	LOCATION	AMOUNT	
		(Rs. in lacs)	
1	Mettupalayam	6.44	
2	Kochin,Kerala	72.50	
3	Salem	3.00	

- b. Stamp duty paid for suit against purchase of land at Salem Rs.46.27 Lacs, in relation to that professional fees paid to Advocate amounting to Rs.4.63 Lacs.
- c. Insurance claim receivable (Thyrotan power supply) accounted during the year 2009-10 amounting to Rs.13.5 Lacs has not been admitted by the insurance company and charged to Profit & Loss account on 30.06.2010.
- d. Advance paid for Tirupur Land Purchase was returned by the party amounting to Rs. 235 Lacs on 12.05.2010 and the same was deposited in the form of fixed deposit in Indian Overseas Bank, Ganapathy Branch, Coimbatore, to the extend of Rs. 235 Lakhs.
- **19)** Specific debts identified as irrecoverable and doubtful are written off during the year Rs. 15.07 lacs classified as miscellaneous expenses.
- **20)** Insurance claim receivable accounted during the previous year 2008-2009 amounting to Rs.37.13.lacs has not been admitted by the insurance company. Hence the said amount has been charged to Profit and Loss account during the financial year 2009-10.

#### 21) Related party disclosure:

List of related parties as identified by the management are as under

(I). Names of related parties and description of relationship

a. Key Management Personnel : 1. Dr.S.K.Sundaramoorthy

2. Ms.Sangeetha Sundaramoorthy

b. Other related parties : Lotus Vision Research Trust

#### (II) Related Party Transactions in 2009-10

The company has identified all related parties and details of transactions are given below. No provision for doubtful debts or advances is required to be made and no amounts have been written off or written back during the year in respect of debts due from or to related parties. There are no other related parties where control exists that need to be disclosed. Following transactions were carried out with the related parties.

Nature of Transactions	Key Mgmt Personnel	Other related parties	<b>Total</b> (Rs.in lacs)
Lease Rent paid	19.92	9.60	29.52
Lease Rent received	_	1.14	1.14
Remuneration	21.85	_	21.85
Paid on behalf	2.12	_	2.12
Cheque/Cash paid	33.14	4.52	37.66
Cheque/Cash received	33.27	7.37	40.64
Rendering of Service	0.19	_	0.19

22) Employees Benefits - The Company has provided for employee benefits as per Accounting Standard 15 in respect of defined benefit plan (Gratuity)



**Description of the company's defined benefit plan:** The Company operates a defined benefit plan for payment of post employment benefits in the form of gratuity. Benefits under the plan are based on pay and years of service and are vested on completion of five years of service as provided in the Payment of Gratuity Act, 1972. The terms of the benefit are common for all the employees of the company.

# a) Defined benefit plan:

A. Change in the	nresent value of	fobligation - R	econciliation of	onening and	rlosing halances
A. Change in the	Dieseili value oi	. บบมหลเบบม – พ	econcination of	opening and	LIUSINE DAIANCES.

	31.03.2010	31.03.2009
Present value of the obligation as at the beginning		
of the period	448971	248591
Interest cost	30979	19266
Current service cost	161227	63995
Past service cost – (non vested benefits	_	_
Past service cost – (vested benefits)	_	_
Benefits paid	_	_
Actuarial loss/(gain) on obligation (balancing figure)	-5703	117119
PVO as at the end of the period	635474	448971
B. Change in the fair value of plan assets - Reconciliation of opening and cl	osing balances:	
Fair value of plan assets as at the beginning of the period	_	_
Expected return on plan assets	_	_
Contributions	_	_
Benefits paid	_	_
Actuarial gain/(loss) on plan assets (balancing figure)	_	_
Fair value of plan assets as at the end of the period	_	_
1		
C. Actual return on plan assets		
Expected return on plan assets	_	_
Actuarial gain (Loss) on plan assets	_	_
Actual return on plan assets	_	_
D. Actuarial gain / loss recognized		
Actuarial gain / (loss) for the period – Obligation	5703	-117119
Actuarial gain / (loss) for the period – Plan Assets	_	_
Total (gain) / loss for the period	-5703	117119
Actuarial (gain) / loss recognized in the period	-5703	117119
Unrecognized actuarial (gain) / loss at the end of the year	_	_
E. Amounts recognized in the Balance Sheet and related analysis	(25454	440071
Present value of the obligation	635474	448971
Fair value of plan assets Difference	635474	448971
	033474	4409/1
Unrecognized transitional liability Unrecognized past service cost – non vested benefits		
Liability recognized in the balance sheet	635474	448971
Entonity recognized in the balance sheet	033474	4409/1
F. Expenses recognized in the statement of Profit and Loss:		
Current service cost	161227	63995
Interest cost	30979	19266
Expected return on plan assets	_	_
Net actuarial (gain)/loss recognized in the year	-5703	117119

Transitional liability recognized in the year	_	_
Past service cost – non vested benefits	_	_
Past service cost – vested benefits	_	_
Expenses recognized in the statement of profit and loss	186503	200380
1		
G. Movements in the liability recognized in the balance sheet		
Opening net liability	448971	248591
Expenses as above	186503	200380
Contribution paid	_	_
Closing net liability	635474	448971
φy		
H. Amount for the current period		
Present value of obligation	635474	448971
Plan assets	_	_
Surplus (Deficit)	-635474	-448971
Experience adjustments on plan liabilities – (loss)/gain	-12501	-97759
1 // // // // // // // // // // // // //		
I. Principal Actuarial assumptions(Expressed as weighted averages)	31.03.2010	31.03.2009
Discount rate	7.40%	6.90%
Salary escalation rate	10.00%	10.00%
Attrition rate	20.00%	20.00%
Expected rate of return on plan assets	0.00%	0.00%
J. Major categories of plan assets as percentage of total plan assets		
Government of India Securities	0.00%	0.00%
State Government Securities	0.00%	0.00%
High Quality Corporate Bonds	0.00%	0.00%
Equity Shares of listed Companies	0.00%	0.00%
Property	0.00%	0.00%
Insurer managed	0.00%	0.00%
Mutual Funds	0.00%	0.00%
Bank Deposits	0.00%	0.00%
Total  Note: 01 The calary escalation considered in actuarial valuation takes on acc	0.00%	0.00%

Note: 01.The salary escalation considered in actuarial valuation takes on account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

- 23) Leave encashment benefits have been provided as per the rules of the company and on actuarial Valuation. No separate fund has been created. Amount charged to Profit and Loss Account during the year is Rs. 1.47 Lacs.
- 24) Personnel cost includes Managing / Whole time Director Remuneration of Rs. 19.73 Lacs.
- 25) Amount of contribution to Employees Provident Fund during the year is Rs.1.91 Lacs. (Previous year Rs.1.94 lacs)
- 26) The company has not entered into any derivative transactions during the year under report.
- 27) Confirmation of balance are yet to be obtained from parties.
- 28) The caution deposit collected from the employees and doctors who are in service amounting to Rs.15.65 Lakhs is remaining to be deposited with scheduled bank / post office as required under section 417 of the Companies Act, 1956.

As per our Report of even date attached	
For <b>Vekam and Associates</b> Firm Registration No: 05256S	(Sd.) <b>Dr. S.K. Sundaramoorthy</b> Chairman and Managing Director
Chartered Accountants  (Sd.) M.P. Panneerselvan	(Sd.) <b>Ms. S. Sangeetha</b> Whole time Director
Partner Membership No. 026129	(Sd.) <b>K. Rangasamy</b> Company Secretary
Place : Coimbatore Date : 10 <sup>th</sup> August, 2010	



CASH FLOW STATEMENT FOR THE YEAR ENDED 31 <sup>ST</sup> MARC	<del>- ,</del>	n lacs)
Particulars	For the year 2009-10	For the year 2008-09
A) CASH FLOW FROM OPERATING ACTIVITIES		
Profit before tax and Extraordinary Items	(21.14)	139.40
Adjustments for:-		
Depreciation	256.47	166.49
(Profit) / Loss on sale of Fixed Assets	0.00	0.00
Income on Investments	(7.32)	(6.68)
Dividend Income	_	(33.35)
Preliminary expenses W/off	15.07	12.74
Interest Expenses	67.19	75.74
Operating Profit before Working Capital Changes	310.26	354.34
Adjustments for:-		
(Increase) / Decrease in Sundry debtors	(1.41)	4.93
(Increase) / Decrease in Loans & advances	521.73	(1,095.27)
(Increase) / Decrease in Inventories	34.40	(72.30)
Increase / (Decrease) in Current Liabilities	(32.87)	(23.31)
Cash generated from / (Used in) operations	832.12	(831.61)
Tax paid	(2.73)	(23.15)
Others	(10.43)	((4.58)
Net cash generated from / (Used in) operating	818.95	(859.34)
B) CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of Fixed Assets	(493.27)	(1,741.65)
Capital WIP	(26.08)	(423.17)
Sales of Assets	0.00	0.00
Investments	0.00	0.00
Sales of Investments	0.00	0.00
Interest received	7.32	6.68
Dividend received	_	33.35
Net cash generated from / (Used in) investing activities C) CASH FLOW FROM FINANCING ACTIVITIES	(512.03)	(2,124.80)
Interest Expenses	(67.19)	(75.74)
Proceeds from issue of Share Capital	· – ·	1,000.00
Proceeds from Share Premium	_	2,412.14
Increase / (Decrease) in Secured Loans	(514.07)	(66.26)
Increase / (Decrease) in un-secured Loans	(1.80)	(10.40)
Dividend Paid (Incl.Dividend Tax)	` <b>-</b>	` = ´
Net cash from / (Used in) financing activities	(583.06)	3259.74
(Increase) / Decrease in Cash and cash equivalents	(276.14)	275.60)
Cash and cash equivalents as at the beginning of the year	370.51	94.92
Cash and cash equivalents as at the end of the year	94.37	370.51
Cash on Hand	5.41	13.71
Balance with Bank	88.96	356.80

Note: 1. The above cashflow statement has been prepared under the indirect method as set out in the accounting standard 3 on cashflow statements notified under section 211 (3c) of the act.

(Sd.) Dr. S.K. Sundaramoorthy	(Sd.) Ms. S. Sangeetha	(Sd.) K. Rangasamy
Chairman and Managing Director	Whole time Director	Company Secretary

#### **AUDITOR'S REPORT**

We have examined the above Cash Flow Statement of LOTUS EYE CARE HOSPITAL LIMITED for the year ended 31st March 2010. The statement has been prepared by the company in accordance with the requirements of clause 32 of the Listing agreement with Stock Exchanges and is based on and in agreement with the corresponding Profit and Loss Account and Balance Sheet of the Company corrected by our report dated 10th August 2010 to the members of the company.

For VEKAM AND ASSOCIATES

For VEKAM AND ASSOCIATES Firm Registration No: 05256S Chartered Accountants

Place: Coimbatore
Date: 10<sup>th</sup> August, 2010

(Sd.) M.P. Panneerselvan
Partner
Membership No. 026129

# THE COMPANIES ACT, 1956 SCHEDULE VI – PART III

# BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

	ISTRATION DETAILS	
A	Registration No.	U85110TZ1997PLC007783
В	State Code No.	18
С	Balance Sheet Date	31.03.2010
CAPI	TAL RAISED DURING THE YEAR (F	Rs. in Thousands)
A	Public Issue	NIL
В	Right Issue	NIL
C	Bonus Issue	NIL
D	Private Placement	NIL
POSI	TION OF MOBILISATION AND DEP	LOYMENT OF FUNDS (Rs. in Thousands)
A	Total Liabilities	542822
В	Total Assets	542822
SOU	RCE OF FUNDS	
A	Paid-up capital	207963
В	Reserve & Surplus	319311
C	Secured Loans	14609
D	Unsecured Loans	NIL
E	Deferred tax liability	939
4 DDI	ICATION OF FUNDS	
	LICATION OF FUNDS	120000
A	Net Fixed Assets	429090
В	Investment	NIL 110215
С	Net Current Assets	110215
D	Miscellaneous Expenses	3517
E	Accumulated Loss	NIL
PERF	FORMANCE OF COMPANY	
A	Total Income	139730
В	Total Expenditure	141844
C	Profit / Loss Before Tax	(2114)
D	Profit / Loss After Tax	(2387)
E	Earning Per Share	(0.11)
F	Dividend Rate	NIL
GENI	ERAL NAME OF PRINCIPAL PRODU	CT/SERVICES OF THE COMPANY
A	Item Code	85110
В	Product Service Description	Health Care Services
r our	Report of even date attached	
		(Sd.) Dr. S.K. Sundaramoorthy
	and Associates	Chairman and Managing Director
0	ration No: 05256S	2
, cu 11t	COMINMINO	(Sd.) Ms. S. Sangeetha
мрр	anneerselvan	Whole time Director
		(Sd.) K Pangacamy
er		(Su.) N. Naiigasailiv
er	o No. 026129	(Sd.) <b>K. Rangasamy</b> Company Secretary